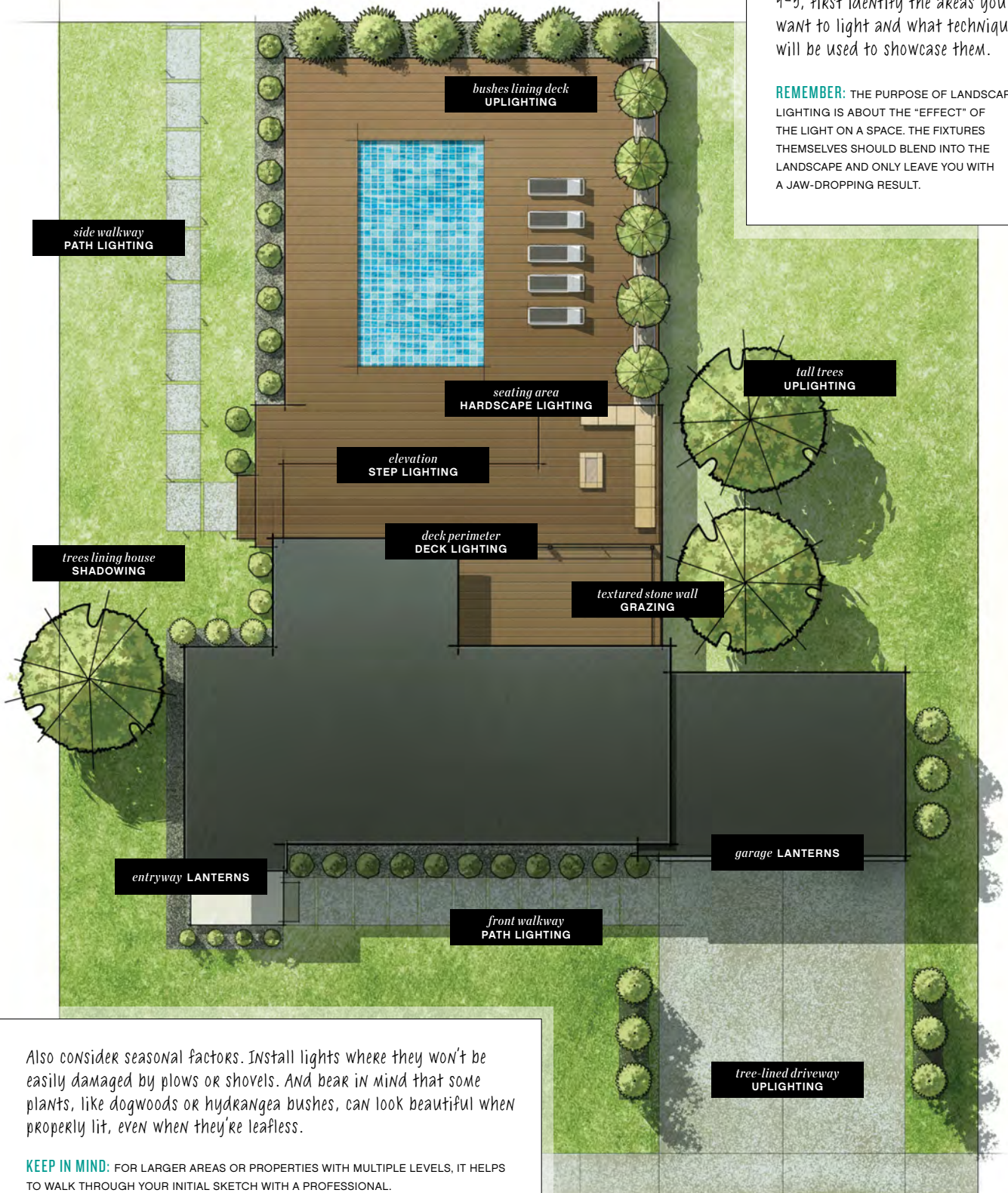


*All you need is paper, a pencil and your imagination to get started!*

Sketching out the areas of your property that can benefit from landscape lighting is a great first step. By using our guide to Landscape Lighting Techniques on pages 4-5, first identify the areas you want to light and what techniques will be used to showcase them.

**REMEMBER:** THE PURPOSE OF LANDSCAPE LIGHTING IS ABOUT THE "EFFECT" OF THE LIGHT ON A SPACE. THE FIXTURES THEMSELVES SHOULD BLEND INTO THE LANDSCAPE AND ONLY LEAVE YOU WITH A JAW-DROPPING RESULT.



Also consider seasonal factors. Install lights where they won't be easily damaged by plows or shovels. And bear in mind that some plants, like dogwoods or hydrangea bushes, can look beautiful when properly lit, even when they're leafless.

**KEEP IN MIND:** FOR LARGER AREAS OR PROPERTIES WITH MULTIPLE LEVELS, IT HELPS TO WALK THROUGH YOUR INITIAL SKETCH WITH A PROFESSIONAL.